



# River Associates

INVESTMENTS WITH MANAGEMENT

**River Associates is a time tested private equity partner for management teams of lower middle-market companies in the United States and Canada.**

## OUR PHILOSOPHY

Founded in 1989, River Associates has built a reputation for integrity and acumen with all our constituencies: limited partners, investment referral sources, senior & mezzanine debt partners and portfolio company management teams. Our “Investments with Management” philosophy effectively captures the spirit of partnership which guides our actions in all aspects of business.

## WHO WE ARE



### INVESTMENT HISTORY

90 investments and 75+ realizations over the past 28+ years



### REPUTATION

Over a quarter century building references



### FOCUS

Each investment is important, a limited number are undertaken annually



### ENGAGEMENT

Senior level attention given to all aspects of our business



### EXPERIENCE

Long-tenured partners & deep industry knowledge in a variety of sectors



### ACCESS TO CAPITAL

Currently investing River VII, LP with \$285 million in committed capital

## INVESTMENT CRITERIA

### INDUSTRIES

Manufacturing,  
Distribution,  
Industrial Services,  
Business Services

### \$3 - \$12 MILLION

EBITDA for  
platform companies,  
smaller add-on  
acquisitions

### PREFERENCE FOR

Management led buyout,  
corporate divestiture or  
family succession  
transaction

### GEOGRAPHIC FOCUS

Historical investments  
throughout the  
United States  
and Canada

**CONTACT:**  
Mark Jones  
Partner

P: 423.755.0888  
mjones@riverassociates.com  
www.riverassociates.com

633 Chestnut Street  
Suite 1640  
Chattanooga, TN 37450

## CURRENT INVESTMENTS



**Double E Company** - Manufacturer and distributor of web converting equipment parts for a variety of end industries.  
www.ee-co.com



**Premier Parking** - Technology-focused parking solution company that operates, manages and supports a wide range of industries.  
www.premierparking.com



**Quikserv** - Manufacturer of transaction window and drawer systems to a broad range of customers.  
www.quikserv.com



**Weaver Leather** - A leading brand supplying leather and nylon products & accessories into the Western-style equine, livestock, pet and arborist markets. [www.weaverleather.com](http://www.weaverleather.com)



**Wheat Montana** - Premium provider of branded mill and frozen & fresh bakery products to retail and foodservice channels.  
www.wheatmontana.com



**GAHH Automotive** - A designer, manufacturer, and marketer of aftermarket convertible tops, Jeep tops, seat covers and vehicle interiors. [www.gahh.com](http://www.gahh.com)

## SELECT FORMER INVESTMENTS\*



**Action Fabricators** - Converter of tapes, adhesives & non-adhesive-backed flexible materials for automotive, electronics, appliance, display security, furniture and healthcare.  
www.actionfab.com



**Industrial Magnetics** - Provider of permanent magnets and electromagnets for a variety of custom work holding, lifting, fixturing, conveying and separation applications.  
www.magnetics.com



**Intellitech** - Revenue cycle management and information technology support services for law and accounting firms.  
www.intellitech.com



**Omega Environmental Technologies** - International distributor of aftermarket climate control, radiators, small parts and rapid seal kits. [www.omega-usa.com](http://www.omega-usa.com)



**Roscoe Medical** - Leading provider of homecare related medical products. [www.roscoemedical.com](http://www.roscoemedical.com)



**Rose City Printing & Packaging** - Leading printing and paperboard packaging (folding cartons) converter.  
www.rcpp.com

\*All former investments listed on the River Associates website

## WORKING WITH RIVER ASSOCIATES

*“What set River apart from other groups? It was their openness, there was no pretense about them. They didn't try to impress us with how much they knew; they were very open and transparent.”*

**Bud Shear**  
CEO  
Industrial Magnetics (IMI)

*“River Associates provides remarkable transparency, provides management teams a window of insight and views them as people. I think their philosophy and the delivery of that approach endears them quickly to management teams.”*

**Kurt Haras**  
Managing Director  
Quarton International

*“What distinguishes River is their relationship approach as well as their thoroughness and the diligence they do on the front end. They bring significant experience from multiple decades to the table.”*

**Pete Notter**  
Managing Director  
Twin Brook Capital Partners

*“We wanted to find a partner that would allow us to run the business the way we wanted to run it. We have a great reputation with clients and customers and we were very protective of that reputation. River's philosophy of partnering with management made us confident that they were the best choice.”*

**Jon Rudolph**  
President & CEO  
Action Fabricators

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## GENERAL DISCLAIMER

River Associates Investments, LP (River) is a private equity firm that works with management teams in companies where opportunities exist to grow revenues and maintain and enhance profitability internally as well as through acquisitions. This website is intended to provide our potential portfolio companies and management partners with information about how we may be able to partner together to help businesses.

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Certain information on this website may contain forward-looking statements, which are subject to risks and uncertainties and speak only as of the date on which they are made. The words “will,” “should,” “expect,” “believe,” “intend” and “aim” or similar expressions identify forward-looking statements. We undertake no obligation to update or revise any forward-looking statements.

Past performance is not indicative of future results. No representation is made that any investment or transaction will or is likely to have similar results or that significant losses will be avoided.

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